## **Course Outline**

## (A SIDC CPE approved course)

Title: AMLA, Financial Services & Prevention of Market Misconduct in Digital Economy

Date: 19th March 2020

Venue Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL

**CPE:** 10 Points

Speaker: Dr Ch'ng Huck Khoon

## **Objectives**

1. Explain what is Digital Economy;

- 2. State the compliance requirements by SC Guidelines On Management of Cyber Risk; .
- 3. State the purpose, objectives, key characteristics of the CMSA 2007 and Bursa Rules on market misconduct activities in Digital Economy;
- 4. Explain the important of customer service in financial services industry;
- 5. Develop strategies to build stronger relationship and handle difficult customers; and
- 6. Discuss the important of Know Your Clients (KYC) and encourage customer loyalty

Time	Descriptions
9:00-10:00	Digital Economy
	What is Digital Economy?
	Case Study: E-Commerce and M-Commerce related Financial Frauds
	• FinTech and Block Chain Technology
	How to prevent Financial Frauds in Digital Economy
10:00-10:15	Coffee Break
10 : 15 - 12 : 30	Market Misconduct
	Unauthorised trades undertaken in the accounts of clients and sharing of User IDs and passwords
	• Front running, spoofing, stacking, wash order, marking the close, churning, rolling etc
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12:30-13:00	SC Guidelines on Management of Cyber Risk
	Roles and Responsibilities of Board of Directors
	Roles and Responsibilities of Management
	Cyber Risk Policies and Procedures
	Cyber Risk Measures
	• Prevention
	• Detection
	• Recovery
13:00-14:00	Lunch Break
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14:00-15:00	Financial Services Industry and Customer Service
	Expectation of Quality Service
	• Enhanced Consumer Preparation
	Growth of E-Commerce and M-Commerce
	The Customer Service Environment
	Financial Planning and Customer Service
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Time	Descriptions
15:00-16:00	Customer Service and Behaviour
	a Identifying Dahanian wal Chalan
	• Identifying Behavioural Styles
	Building Stronger Relationship
	Service Breakdowns and Service Recovery
	Difficult Customers
	Handling Emotions with the Emotion-Reducing Model
	Strategies for Preventing Dissatisfaction and Problem Solving
16:00-16:15	Coffee Break
16:15-18:30	Encouraging Customer Loyalty
	• The Role of Trust
	The Important of Know Your Client (KYC)
	The Important of Customer Relationship Management (CRM)
	Provider Characteristics Affecting Customer Loyalty
	Making the Customer Number One
	Enhancing Customer Satisfaction as a Strategy for Retaining Customers
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## CHK CONSULTANCY S/B TRAINING COURSE REGISTRATION FORM **COURSE TITLE** AMLA, Financial Services & Prevention of Market Misconduct in Digital Economy **COURSE DATE** 19th March 2020 VENUE Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya REGISTRATION 8.30AM - 9.00AM TIME 9.00AM - 5.30PM FEES RM 428 for Banker, member of professional associations [early bird by 19 Feb 2020] RM 478 for Banker, member of professional associations RM 548 for Public [early bird by 19 Feb 2020] RM 598 for Public Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance **SIDC CPE Points** 10 (Ten) Complete this form and fax to 03-76104234 or email to cpeseminar@chkconsultancy.com.my Instructions 1. Cheque made payable to "CHK CONSULTANCY SDN BHD". **Payment Details** 2. Or bank in to MAYBANK A/C #. 557063320872 3. Scan and email bank in slip to cpeseminar@chkconsultancy.com.my or fax to 04-2299327 Terms & Policies submission of this document would imply agreement to our terms and policies. CHK Consultancy Sdn Bhd only recognizes either payment or Letter of Undertaking and this form to confirm reservation for the participant. 3. CHK Consultancy Sdn Bhd implements a non-refund policy. Transfer to another program date incurs a 20% transfer fee and must be within 1 month from the effected month. However, we allow a replacement participant with no additional charge. 4. Cancellation made within 7 calendar days before the event date will incur a fee of 50% of the program fee. 5. Payment made any time AFTER the program date will result in an additional collection fee amounting to 15% of the original invoiced amount. Registration is on a first-come-first-served basic. Walk-in participant/s will be admitted on the basic of space availability. 7. DISCLAIMER: CHK Consultancy Sdn Bhd reserves the right to change the venue, alter the speaker(s) without further notice, reserves the right to cancel/postpone this program. Administrators and participants will be notified and any payment received will be carried forward. MODE OF PAYMENT PLEASE TICK 1. By cash, please bank into MAYBANK, "CHK CONSULTANCY SDN BHD" Cheque made payable to CHK CONSULTANCY SDN BHD PARTICIPANT DETAILS (COMPLETE ALL DETAILS) **FULL NAME DESIGNATION** NEW NRIC/PASSPORT NO. **EMAIL ADDRESS** PHONE NO. MOBILE NO. CMSRL LICENSED NO. ERP LICENSED NO. AICB LICENSED NO. FIMM LICENSED NO. PROFESSIONAL ASSOCIATIONS MEMBERSHIP NO. **ADMINISTRATOR DETAILS** COMPANY

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